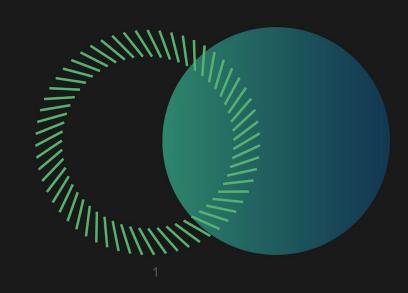


SEARCH ENGINE OPTIMIZATION

Session 03:
SEO Content Audit,
Analysis & Action Plan



Skill Accelerator Bootcamp

Identify

Build

Optimize

Rank



SEO Workflow

Identify threats and opportunities

Potential keywords, content structure, organic competition, content gaps, potential momentums

Build SEO Machine & Assets

Start building SEO assets: website, contents, backlinks, UX

Optimize SEO Assets

Start optimizing SEO assets: On-Page & content optimization, content distribution, content promotion, Off-Page optimization, link building campaign, rank brain/UX optimization

Boost competitiveness, scale up and rank SEO assets

Rank SEO assets: post more valuable contents, repurpose contents, build EAT backlinks, buy quality backlinks, generate clicks and traffic

Measure performance and growth of SEO assets

Google Search Console, Google Analytics, Behavior Analytics (HotJar) Site Audit (On-page SEO & Off-page SEO)

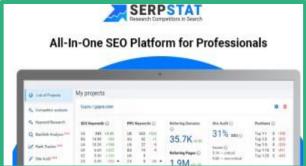


Keyword Research Tools



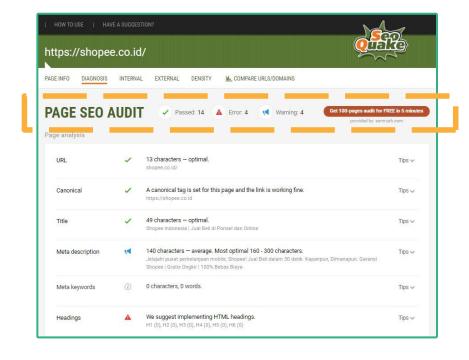


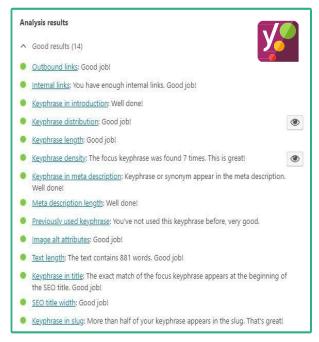






Optimization Tools







Content Distribution

"Be Everywhere" -Cross Platform Distribution





Google SEO: E.A.T

Expertise

Authoritativeness

Trustworthiness





Content That Ranks: E-A-T

High-Quality Content is Expert, User-Focused Content

To create high-quality content that Google will rank (and rank well), you need to look at the three keys found in the Search Quality Evaluator Guidelines: beneficial purpose, E-A-T, and YMYL.

Every page must have a purpose, Every page needs the right expertise behind it. YMYL pages need the highest E-A-T possible.

Finally, remember that Google's standards are constantly changing. That is because user expectations of search are always changing, too, and Google needs to keep up to stay relevant. **And so do you**.





Content That Ranks: Y-M-Y-L

These pages need to contain the highest levels of E-A-T

News and current events on topics like business, science, politics, and technology
Government, law, and civics-related topics (voting, social services, legal issues, government bodies
Financial advice on taxes, retirement, investments, loans, etc.
Shopping information, such as researching purchases
Medical advice, information on drugs, hospitals, emergencies, etc.

Information on people of a particular ethnicity, race, religion, nationality, sexuality, etc.

There are plenty of other YMYL topics, but Google says quality evaluators need to use their judgment to determine whether a page qualifies as YMYL content.

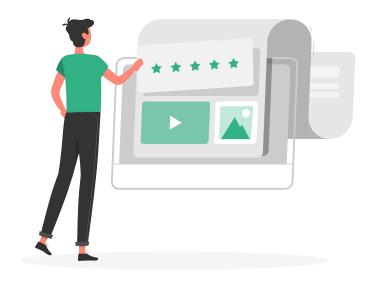
Source:

https://www.semrush.com/blog/eat-and-ymyl-new-google-search-guidelines-acronyms-of-quality-content/



How to Improve Your E-A-T?

- Quality is everything, work with credible experts
- Keep content up to date
- Build high quality backlinks and more mentions
- Get more engagements & reviews, be transparent
- Stick with your workflow, be consistent

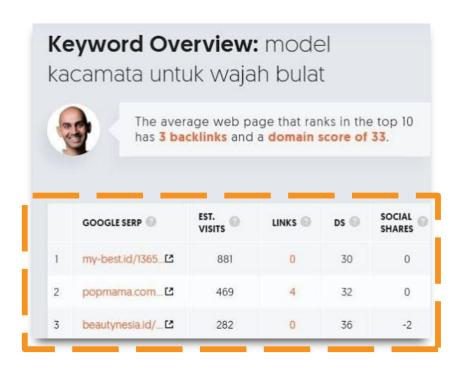














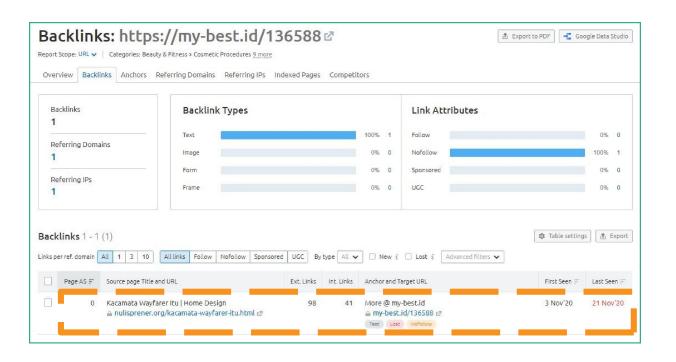


Bridges Eyewear, Selamat membaca dan temukan kacamata favorit Andal











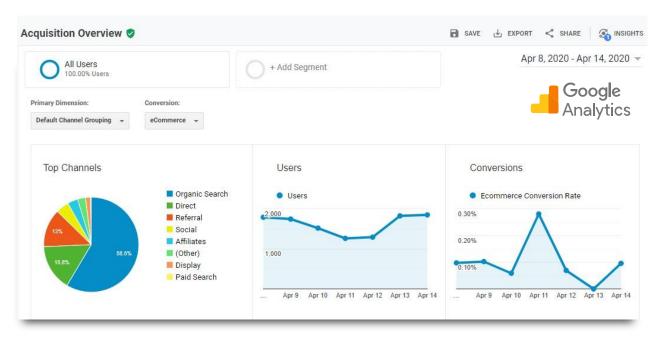
SEO Analytics Tools





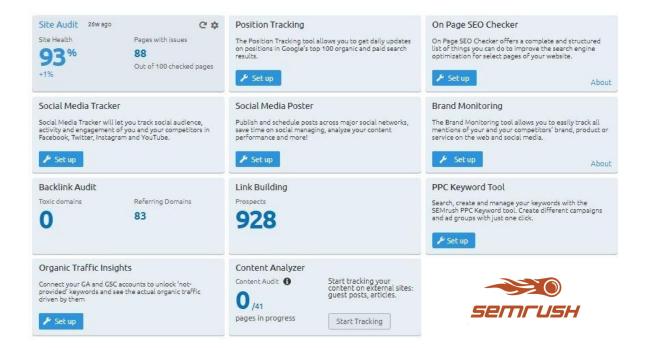


SEO Analytics Tools



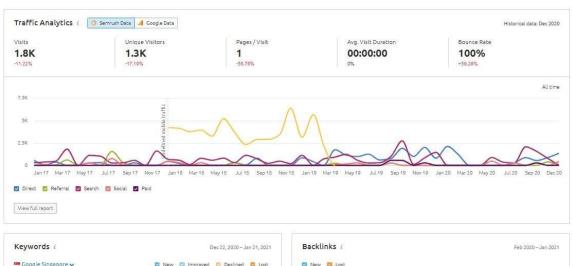


SEMRush Dashboard





Simulation: SEMRush Dashboard







Simulation: Ahrefs Webmaster Tools



Simulation: Ubersuggest Dashboard

Projects NEW PROJECT



Create a project so you can track and improve your SEO traffic.

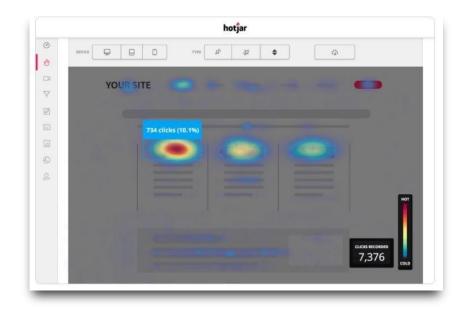
- Track and improve your rankings
- · Get daily status updates on how you are doing
- · Get alerts about critical issues on your website
- Monitor your SEO health



Simulation: Hotjar Analytics

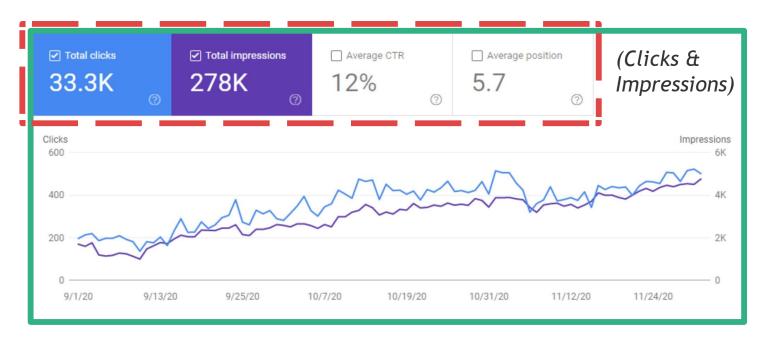
Understand how users are really experiencing your site without drowning in numbers

Traditional web analytic tools help you analyze traffic data. But numbers alone can't tell you what users really do on your site. Hotjar will.



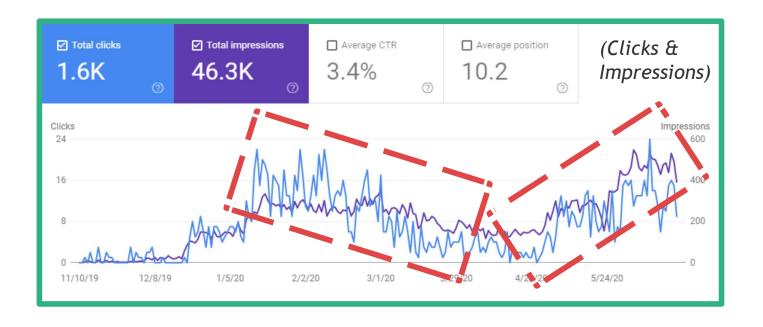


Content Performance on Organic Search



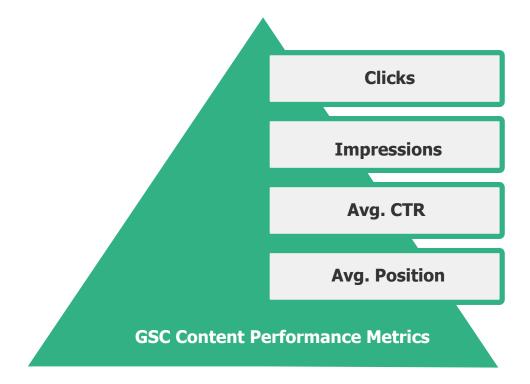


Content Performance on Organic Search

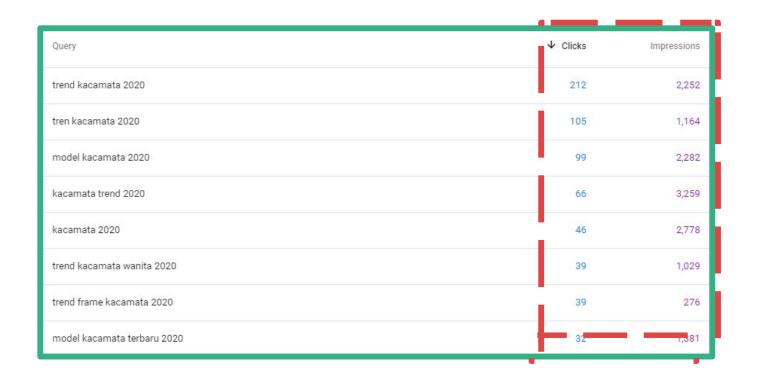




Content Performance Metrics



Search Queries



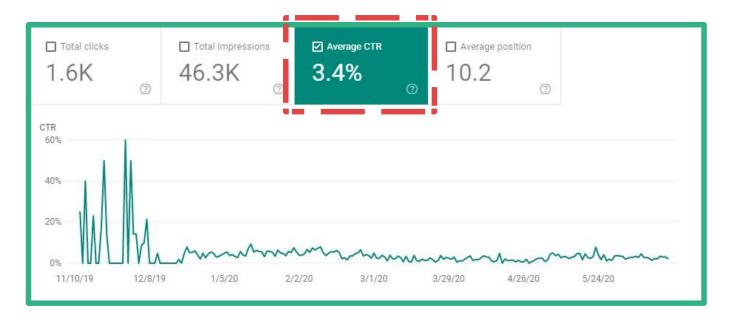


Page Performance



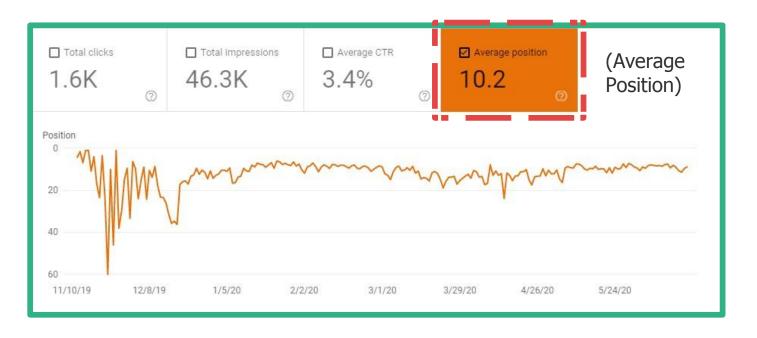


Content Performance on Organic Search





Content Performance on Organic Search



Search Queries

Query	↓ Clicks	Impressions	CTR	Position
trend kacamata 2020	212	2,252	9.4%	1.3
tren kacamata 2020	105	1,164	9%	2.3
model kacamata 2020	99	2,282	4.3%	3.4
kacamata trend 2020	66	3,259	2%	1.6
kacamata 2020	46	2,778	1.7%	7.1
trend kacamata wanita 2020	39	1,029	3.8%	5.9
trend frame kacamata 2020	39	276	14.1%	2.8
model kacamata terbaru 2020	32	1,381	2.3%	7
seemata	29	301	9.6%	1.6
frame kacamata terbaru 2020	27	979	2.8%	8.1

Page Performance

Page	→ Clicks	Impressions	CTR	Position
https://seemata.com/tampil-fresh-di-tahun-2020-dengan-mod el-kacamata-berikut-ini/	1,267	34,466	3.7%	5.2
https://seemata.com/wow-ternyata-ini-iho-berbagai-macam-k acamata-sesuai-bentuk-wajah-pria-yang-buat-kamu-penasara n/	149	5,387	2.8%	20.5
https://seemata.com/	33	436	7.6%	12.8
https://seemata.com/ini-loh-tips-memilih-model-kacamata-tah un-2020-untuk-hijabers/	24	492	4.9%	22.9
https://seemata.com/652-2/	21	448	4.7%	28.8
https://seemata.com/selain-jenis-lensa-kacamata-berikut-ini-5 -hal-penting-dalam-memilih-kacamata/	18	458	3.9%	28
https://seemata.com/9-model-kacamata-ikonik-para-musisi-pr ia-internasional/	18	311	5.8%	13.5
https://seemata.com/7-model-kacamata-ikonik-yang-dipakai-s elebriti-hollywood-dalam-film/	16	214	7.5%	12.4



Content Audit - Yoast SEO

Analysis results

- Good results (14)
- Outbound links: Good job!
- Internal links: You have enough internal links. Good job!
- Keyphrase in introduction: Well done!
- Keyphrase distribution: Good job!
- Keyphrase length: Good job!
- Keyphrase density: The focus keyphrase was found 17 times. This is great!
- Keyphrase in meta description: Keyphrase or synonym appear in the meta description. Well done!
- Meta description length: Well done!
- Previously used keyphrase: You've not used this keyphrase before, very good.
- mage alt attributes: Good job!
- Text length: The text contains 1123 words. Good job!
- Keyphrase in title: The exact match of the keyphrase appears at the beginning of the SEO title. Good job!
- SEO title width: Good job!
- Keyphrase in slug: More than half of your keyphrase appears in the slug. That's great!

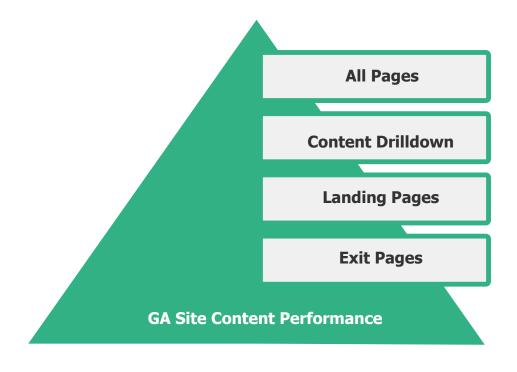




Content Audit & Google Analytics



Site Content Performance

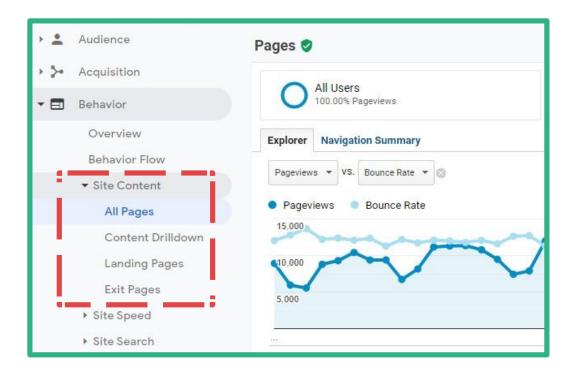




All Pages Report

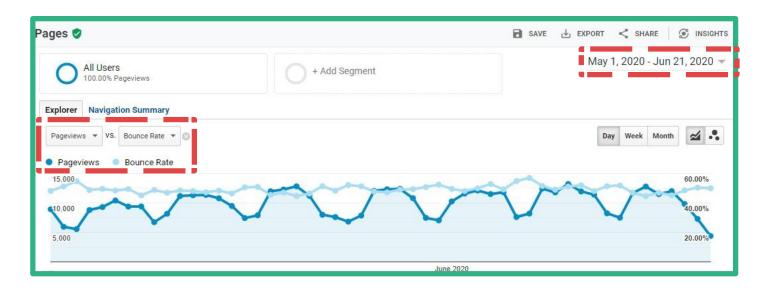


All Pages Report





All Pages Report

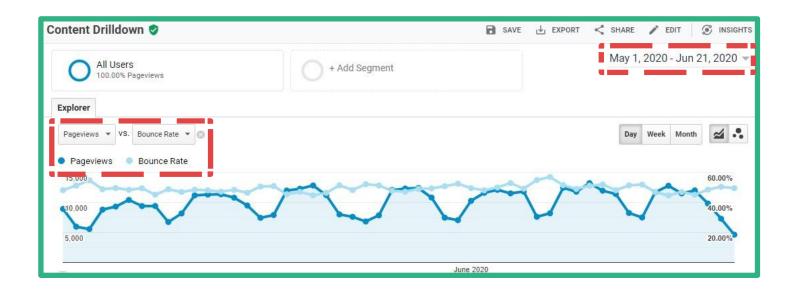


All Pages Report

P	age ?	Pageviews ? ↓	Unique Pageviews	Avg. Time on Page	Entrances ?	Bounce Rate ?	% Exit ?
		511,613 % of Total: 100.00% (511,613)	324,506 % of Total: 100.00% (324,506)	00:00:50 Avg for View: 00:00:50 (0.00%)	113,419 % of Total: 100.00% (113,419)	49.08% Avg for View: 49.08% (0.00%)	22.17% Avg for View: 22.17% (0.00%)
1.	/store.html	87,061 (17.02%)	59,507 (18.34%)	00:00:54	10,335 (9.11%)	42.73%	18.94%
2.	/home @	82,348 (16.10%)	68,427 (21.09%)	00:01:18	54,651 (48.19%)	47.63%	42.32%
3.	/store.html/quickview @	66,608 (13.02%)	18,354 (5.66%)	00:00:22	488 (0.43%)	18.83%	4.30%
4.	/basket.html	25,012 (4.89%)	11,680 (3.60%)	00:01:28	1,920 (1.69%)	39.27%	22.89%
5.	/google+redesign/new	13,967 (2.73%)	11,293 (3.48%)	00:00:56	2,191 (1.93%)	39.47%	22.84%
6.	/google+redesign/shop+by+brand/	13,113 (2.56%)	11,548 (3.56%)	00:01:02	10,242 (9.03%)	55.21%	50.12%
7.	/google+redesign/apparel/mens	10,860 (2.12%)	7,866 (2.42%)	00:00:59	1,512 (1.33%)	37.58%	19.60%
8.	/asearch.html	10,747 (2.10%)	5,823 (1.79%)	00:00:57	998 (0.88%)	47.39%	26.30%
9.	/google+redesign/apparel/mens/q @	10,442 (2.04%)	3,171 (0.98%)	00:00:22	114 (0.10%)	24.39%	5.29%
10.	/google+redesign/shop+by+brand/ goutube/quickview	9,867 (1.93%)	2,180 (0.67%)	00:00:14	106 (0.09%)	25.00%	8.39%



Content Drilldown Report



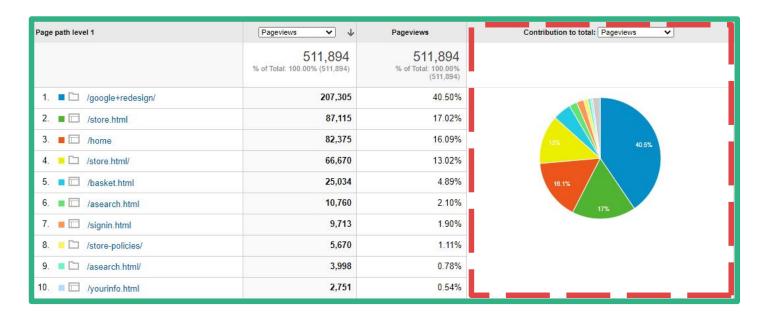


Content Drilldown Report

Pi	nge path level 1 🤏	Pageviews ② ↓	Unique Pageviews ?	Avg. Time on Page ?	Bounce Rate ?	% Exit ?
		511,880 % of Total: 100.00% (511,880)	324,657 % of Total: 100.00% (324,657)	00:00:50 Avg for View: 00:00:50 (0.00%)	49.08% Avg for View: 49.08% (0.00%)	22.17% Avg for View: 22.17% (0.00%)
1.	/google+redesign/	207,299 (40.50%)	137,939 (42.49%)	00:00:45	52.63%	20.53%
2.	/store.html	87,110 (17.02%)	59,542 (18.34%)	00:00:54	42.73%	18.94%
3.	/home	82,374 (16.09%)	68,447 (21.08%)	00:01:18	47.62%	42.31%
4.	/store.html/	66,668 (13.02%)	18,375 (5.66%)	00:00:22	18.83%	4.30%
5.	/basket.html	25,034 (4.89%)	11,688 (3.60%)	00:01:28	39.25%	22.88%
6.	/asearch.html	10,760 (2.10%)	5,829 (1.80%)	00:00:57	47.40%	26.28%
7.	/signin.html	9,713 (1.90%)	6,841 (2.11%)	00:00:53	33.54%	16.69%
8.	/store-policies/	5,670 (1.11%)	4,914 (1.51%)	00:02:05	74.04%	48.04%
9.	/asearch.html/	3,998 (0.78%)	1,568 (0.48%)	00:00:29	17.65%	7.18%
10.	/yourinfo.html	2,751 (0.54%)	1,831 (0.56%)	00:01:42	75.00%	26.17%

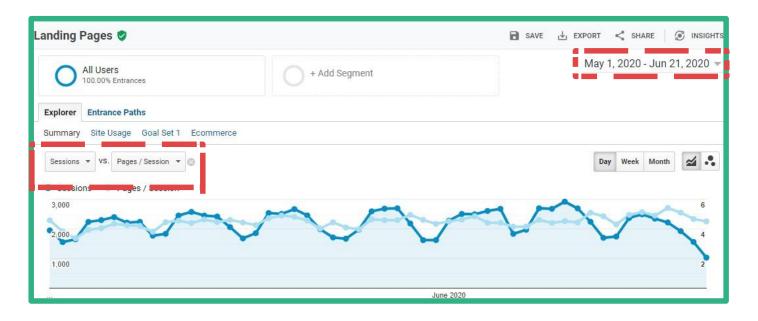


Content Drilldown Report





Landing Pages Report





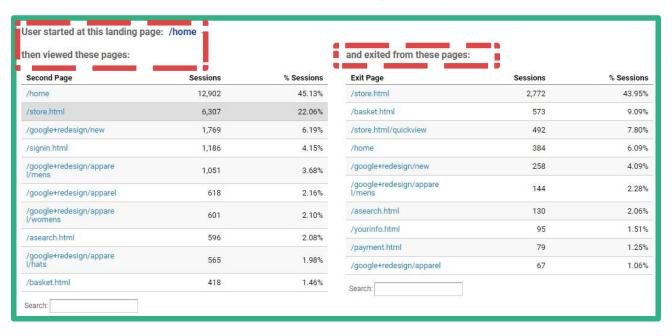
Landing Pages Report

Landing Page · ⑦		Acquisiti	Acquisition				Behavior			Goal 1: Purchase Completed ▼		
		Sessions ? ↓		% New Sessions	New Users ?	Bounce Rate	Pages / Session	Avg. Session Duration	Purchase Completed (Goal 1 Conversion Rate)	Purchase Completed (Goal 1 Completions)	Purchase Completed (Goal 1 Value)	
		9	3,500 of Total: 100.00% (113,498)	71.57% Avg for View: 71.49% (0.10%)	81,227 % of Total: 100.10% (81,142)	49.08% Avg for View: 49.08% (0.00%)	4.51 Avg for View: 4.51 (0.00%)	00:02:56 Avg for View: 00:02:56 (0.00%)	0.16% Avg for View: 0.16% (0.00%)	179 % of Total: 100.00% (179)	96	\$0.00 s of Total: % (\$0.00)
1.	/home	54,672	(48.17%)	73.26%	40,050 (49.31%)	47.62%	4.58	00:03:06	0.10%	56 (31.28%)	\$0.00	(0.00%
2.	/store.html	10,344	(9.11%)	59.45%	6,150 (7.57%)	43.42%	5.27	00:03:35	0.24%	25 (13.97%)	\$0.00	(0.00%
3.	/google+redesign/shop+by+bran d/youtube	10,247	(9.03%)	91.95%	9,422 (11.60%)	55.49%	3.31	00:01:30	0.12%	12 (6.70%)	\$0.00	(0.00%
4.	/google+redesign/lifestyle/bags 🚇	5,594	(4.93%)	81.89%	4,581 (5.64%)	77.78%	2.23	00:00:56	0.02%	1 (0.56%)	\$0.00	(0.00%
5.	/google+redesign/apparel/mens/ mens+t+shirts	4,692	(4.13%)	85.46%	4,010 (4.94%)	37.53%	5.88	00:03:02	0.30%	14 (7.82%)	\$0.00	(0.00%
6.	/google+redesign/apparel	2,926	(2.58%)	69.10%	2,022 (2.49%)	36.77%	5.69	00:04:02	0.38%	11 (6.15%)	\$0.00	(0.00%
7.	/google+redesign/new	2,191	(1.93%)	56.60%	1,240 (1.53%)	39.84%	5.37	00:04:01	0.05%	1 (0.56%)	\$0.00	(0.00%
8.	/basket.html @	1,921	(1.69%)	37.06%	712 (0.88%)	39.46%	5.97	00:04:33	0.94%	18 (10.06%)	\$0.00	(0.00%
9.	/google+redesign/lifestyle/drinkw @	1,680	(1.48%)	78.33%	1,316 (1.62%)	66.85%	3.89	00:01:45	0.00%	0 (0.00%)	\$0.00	(0.00%
10.	/google+redesign/apparel/mens @	1,513	(1.33%)	61.34%	928 (1.14%)	38.47%	5.81	00:03:34	0.20%	3 (1.68%)	\$0.00	(0.00%



Landing Pages Report

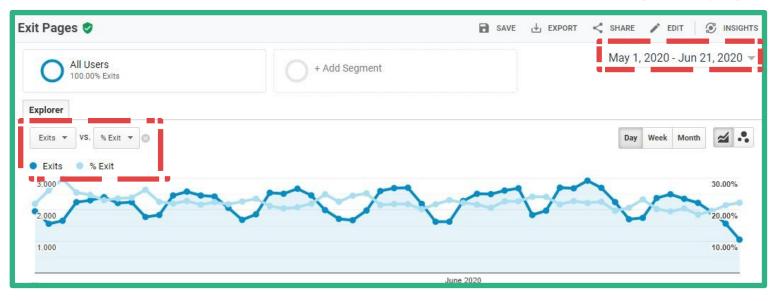
(Landing Pages > Entrance Paths)





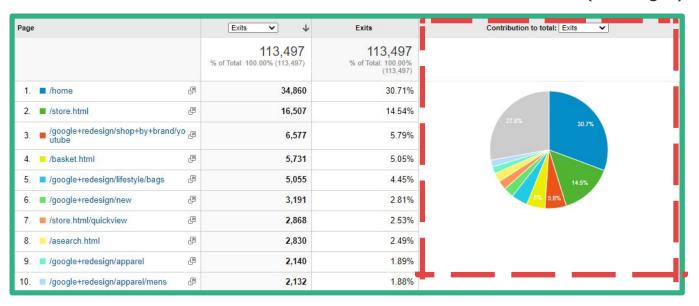
Exit Pages Report

(Exit Pages)



Exit Pages Report

(Exit Pages)





Content Audit Checklist

Langkah terakhir untuk content audit dan analisis bagian pertama ini adalah dengan menggunakan checklist.



Content Audit Checklists

- **URL**
- Author
- Team Produced (content team, social team, SEO team, etc.)
- Total Time (how long did it take to produce the content in its entirety)
- Title
- Date
- Content Type (is it a blog post, infographic, case study, etc.)
- Content Goal (what was the point of producing the content:
 - backlinks, traffic, conversions, etc.)
- ✓ Word count
- **Omments**
- Shares (break this down by social network and total)

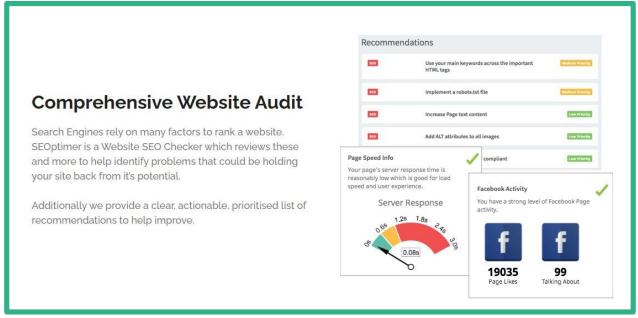


Exercises

- Audit your contents with Google Search Console
- Audit your contents with Google Analytics
- Audit your contents with Checklists / Spreadsheets
 - Report the audit results, summarize the improvements
- and then discuss with your lecturer



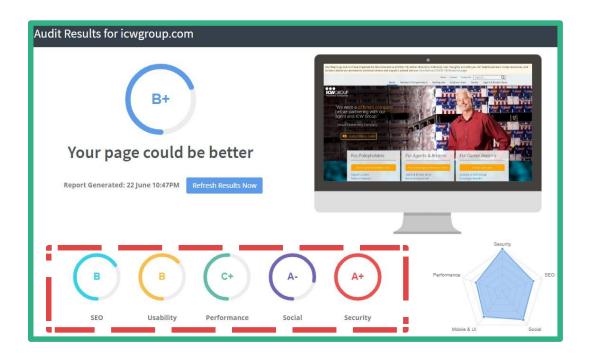
SEOptimer



SEOptimer ini bisa kamu gunakan untuk melakukan audit secara menyeluruh terhadap sebuah digital brand. Menyeluruh artinya kamu bisa melakukan audit dari berbagai faktor pengukuran, seperti SEO, usability, performance, social, dan security.

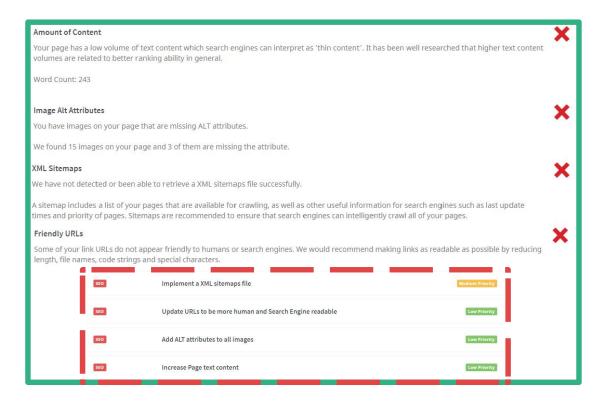


Case Study: ICWGroup (United States)

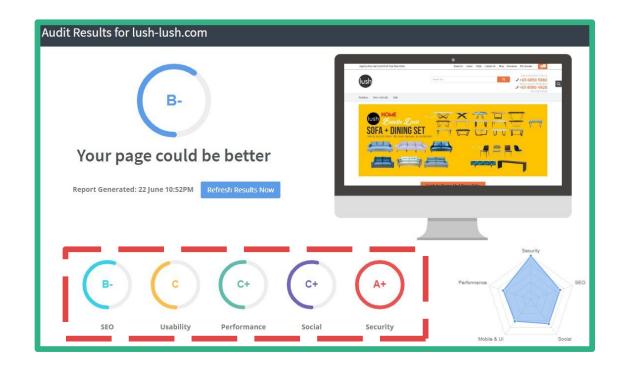




Case Study: ICWGroup (United States)

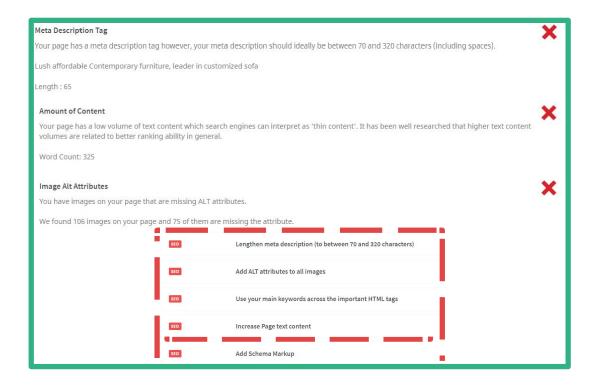


Case Study: Lush Furniture (Singapore)



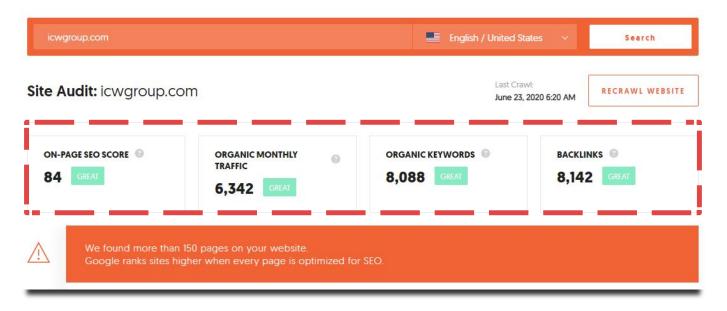


Case Study: Lush Furniture (Singapore)





Ubersuggest Site Audit





Ubersuggest Site Audit





Ubersuggest

Site Audit

SEO ISSUES ANALYZED	DIFFICULTY	SEO IMPACT
12 pages have a low word count What is this and how do I fix it?	MODERATE	HIGH
2 pages with duplicate meta descriptions What is this and how do I fix it?	MODERATE	HIGH
3 pages with a long loading time What is this and how do I fix it?	HARD	HIGH
1 pages without a H1 heading What is this and how do I fix it?	EASY	MEDIUM
3 pages with no meta description What is this and how do I fix it?	MODERATE	MEDIUM
11 pages with URLs that are too long What is this and how do I fix it?	EASY	MEDIUM
14 pages with a poorly formatted URL for SEO What is this and how do I fix it?	EASY	MEDIUM
29 pages with a <title> tag that is too long What is this and how do I fix it?</td><td>EASY</td><td>MEDIUM</td></tr><tr><td>41 pages with a <title> tag that is too short What is this and how do I fix it?</td><td>EASY</td><td>MEDIUM</td></tr></tbody></table></title>		

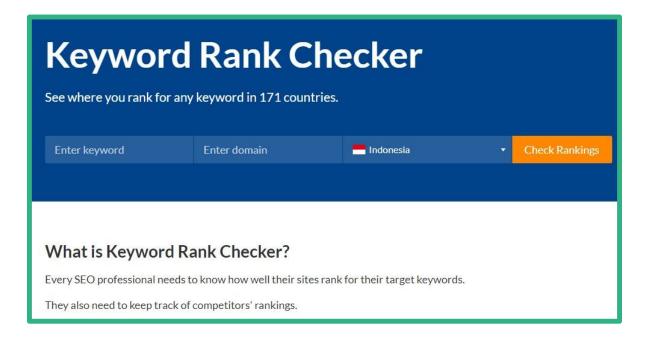


Ubersuggest Site Audit





Ahrefs Rank Checker



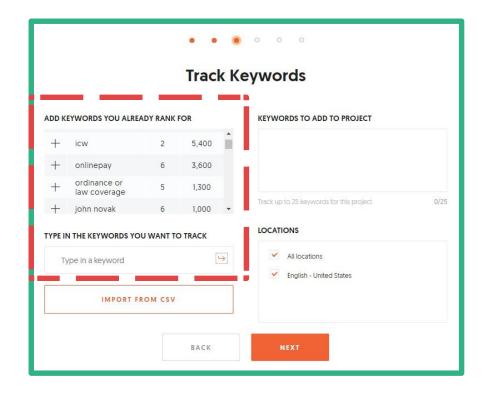


Google Search Console

Query	↓ Clicks	Impressions	CTR	Position
trend kacamata 2020	212	2,252	9.4%	1.3
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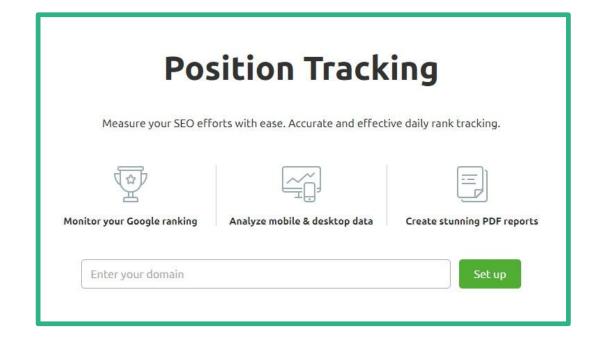


Ubersuggest Tracker



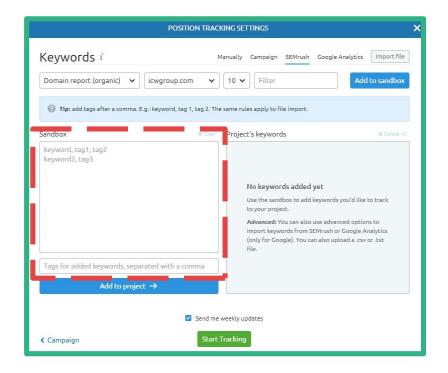


SEMRush Position Tracking



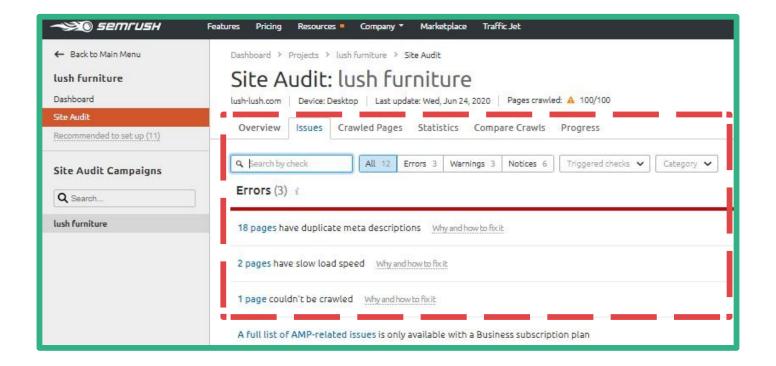


SEMRush Position Tracking



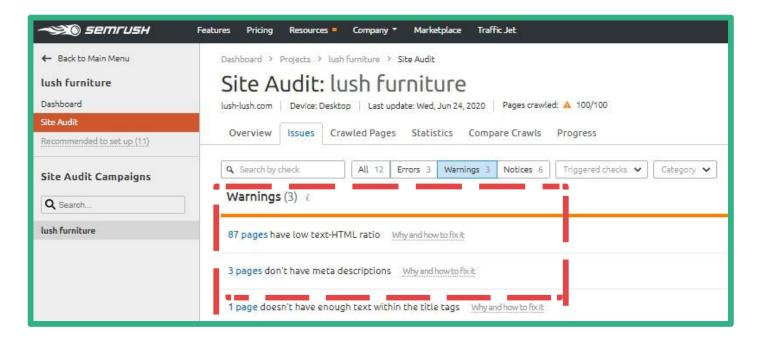


SEMRush Site Audit Issues



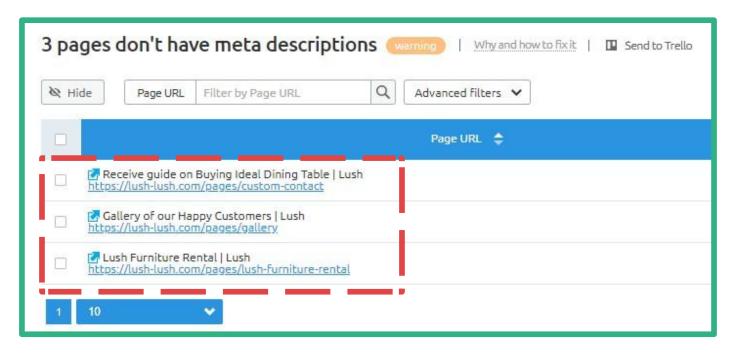


SEMRush Site Audit Issues



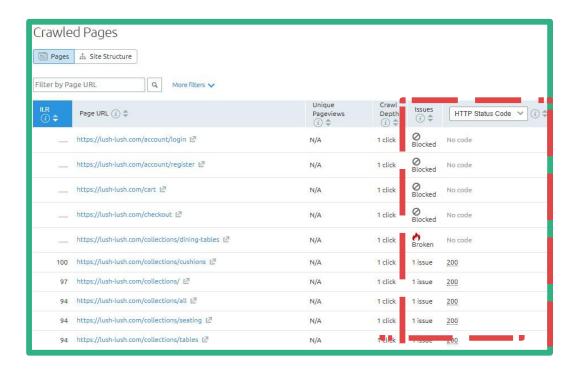


Site Audit - Meta Descriptions



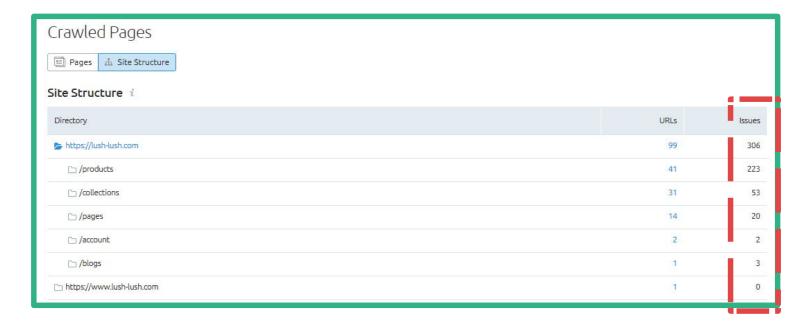


Site Audit -Crawled Pages



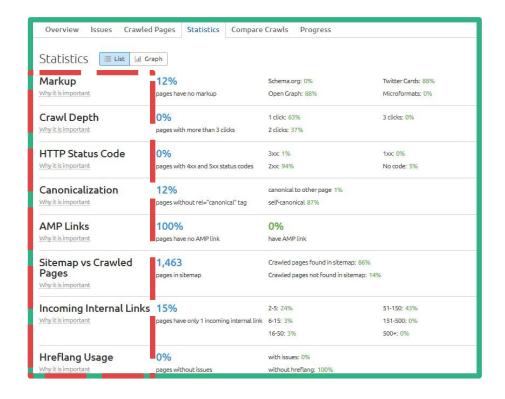


Site Audit - Crawled Pages



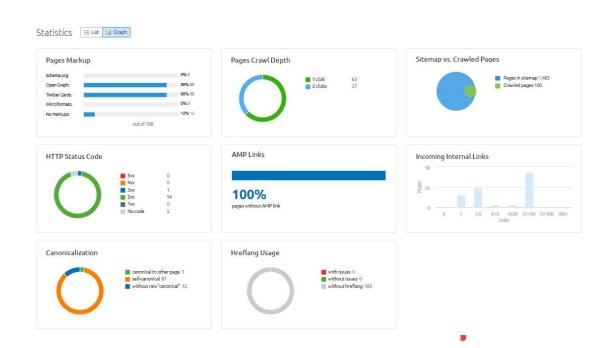


Site Audit -Statistics



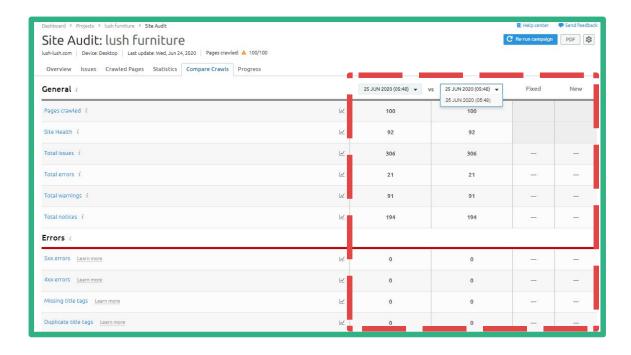


Site Audit -Statistics





Site Audit -Crawl Comparison

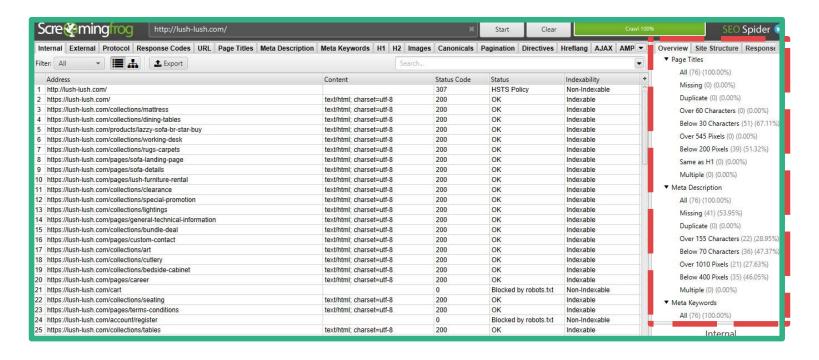


Site Audit -Crawl History



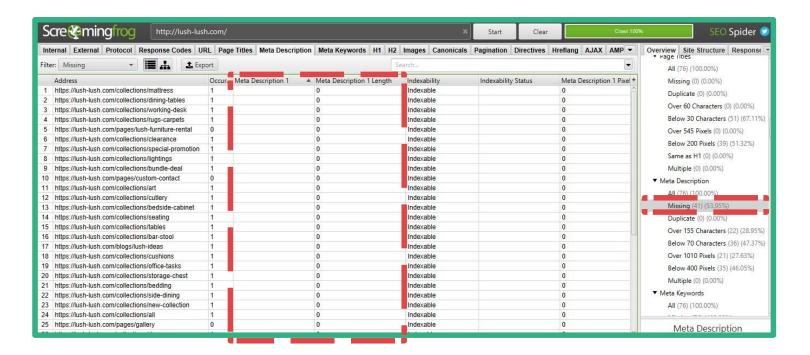


Site Crawl and Content Audit





Site Audit - Missing Meta Descriptions



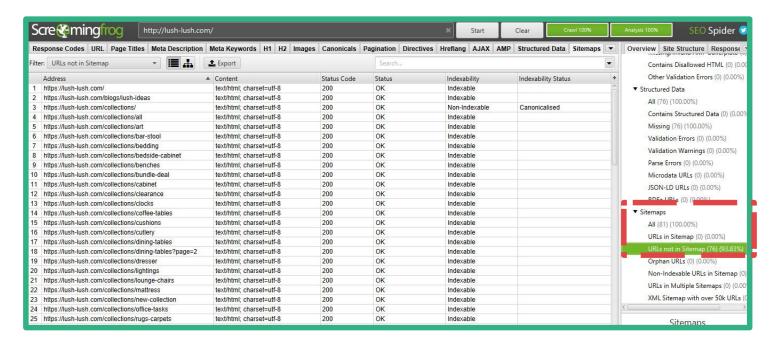


Site Audit - Duplicate Titles

	Address	H1-1	▲ H1-1 length	_H1-2	H1-2 length
1	https://lush-lush.com/	WOW0821240209BLCLJLLLML	23	Automatic Extendable Table	26
2	https://lush-lush.com/collections/mattress	WOW0821240209BLCLJLLLML	23		0
3	https://lush-lush.com/collections/dining-tables	WOW0821240209BLCLJLLLML	23		0
4	https://lush-lush.com/products/lazzy-sofa-br-star-buy	WOW0821240209BLCLJLLLML	23		0
5	https://lush-lush.com/collections/working-desk	WOW0821240209BLCLJLLLML	23		0
6	https://lush-lush.com/collections/rugs-carpets	WOW0821240209BLCLJLLLML	23		0
7	https://lush-lush.com/pages/sofa-landing-page	WOW0821240209BLCLJLLLML	23		0
8	https://lush-lush.com/pages/sofa-details	WOW0821240209BLCLJLLLML	23	WORRY NO MORE!	14
9	https://lush-lush.com/pages/lush-furniture-rental	WOW0821240209BLCLJLLLML	23		0
10	https://lush-lush.com/collections/clearance	WOW0821240209BLCLJLLLML	23		0
11	https://lush-lush.com/collections/special-promotion	WOW0821240209BLCLJLLLML	23		0
12	https://lush-lush.com/collections/lightings	WOW0821240209BLCLJLLLML	23		0
13	https://lush-lush.com/pages/general-technical-information	WOW0821240209BLCLJLLLML	23		0
14	https://lush-lush.com/collections/bundle-deal	WOW0821240209BLCLJLLLML	23		0
15	https://lush-lush.com/pages/custom-contact	WOW0821240209BLCLJLLLML	23		0
16	https://lush-lush.com/collections/art	WOW0821240209BLCLJLLLML	23		0
17	https://lush-lush.com/collections/cutlery	WOW0821240209BLCLJLLLML	23		0
18	https://lush-lush.com/collections/bedside-cabinet	WOW0821240209BLCLJLLLML	23		0
19	https://lush-lush.com/pages/career	WOW0821240209BLCLJLLLML	23		0
20	https://lush-lush.com/collections/seating	WOW0821240209BLCLJLLLML	23		0
21	https://lush-lush.com/pages/terms-conditions	WOW0821240209BLCLJLLLML	23		0
22	https://lush-lush.com/collections/tables	WOW0821240209BLCLJLLLML	23		0
23	https://lush-lush.com/collections/bar-stool	WOW0821240209BLCLJLLLML	23		0
24	https://lush-lush.com/blogs/lush-ideas	WOW0821240209BLCLJLLLML	23		0
25	https://lush-lush.com/products/kooki-seat-cushion	WOW0821240209BLCLJLLLML	23		0
26	https://luch.luch.com/collections/suchions	WOM/0034340300BLCL ILLI MI	22		0

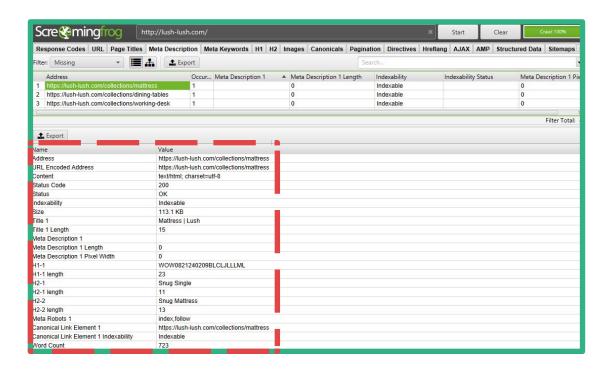


Site Audit - Sitemaps





Site Audit -Meta Descriptions





Exercises

- Audit your website contents and pages with SEMRush
- Audit your website contents and pages with ScreamingFrog
- Compile all results, warnings, and problems
- Report the audit results, suggest potential improvements and then discuss the results with your lecturer



Content Audit & Action Plan



Action

Plan



	Step 1: Define Your Goals and Metrics							
	Set up clear business goals for your content audit, such as improving your							
Goals	SEO results, engagement, or conversion. Match them with relevant							

Step 2: Take An Inventory of Your Content
Collect URLs of your content and catalog your content by buyer's
journey stages, content type, author, and other categories.

content metrics e.g. organic traffic hounce rate shares ROI

Step 3: Collect and Analyze Data
Collect data of content assets' performance with the help of analytics
tools. Using set metrics, assess your content assets and assign them to

Step 4: Draw Up An Action Plan

Prioritize your actions according to the business goals you defined at the first step and draw up an action plan for each piece of content.

Adjust
Strategy

Adjust your content strategy based on the audit results at least once a year.



Define Your Goals and Metrics



Goal 1: Improve Your SEO Results

- Identify web pages with high SEO potential to rank in the top 10;
- Understand what content you need to update or remove from your website; and
- Check and optimize your internal linking.

Goal 2: Increase Audience Engagement

- Identify the most engaging types of content for your audience; Figure out topics your visitors are interested in
- Determine what kind of content generates the most social engagement.

Goal 3: Improve Conversion Rate

- Identify which pages offer the best user experience for your visitors;
- Find the content that generates the most leads; and
- Define the most efficient content types for each stage of the buyer's journey.

Define Your Goals and Metrics

Once you have determined your goals, you need to match them with relevant content metrics. Content marketing metrics can generally be divided into four categories:

- **SEO metrics:** Organic traffic, backlinks, keyword rankings, dwell time, etc;
- User behavior metrics: Pageviews, average session duration, bounce rate, etc;
- **Engagement metrics:** Likes, shares, comments, mentions, etc; and
- Sales metrics: Number of leads, conversion rates, ROI, etc.





Take An Inventory of Your Content

- Collect all the URLs of web pages you want to analyze.
- Use an online content audit tool like SEMrush Content Audit. This tool can quickly audit your content based on your sitemap data, and provide you with a list of URLs and their associated metrics.
- If you don't have a sitemap, use a sitemap generator tool to create one for your website. Having a sitemap is not only useful for a content audit, but it also makes it easier for search engines to understand your website structure and find all pages you feel are important.
- Make sure you submit your sitemap to Google Search Console.





Content Catalog

You can catalog your content by the following categories:

- Buyer's journey stage (awareness, consideration, decision);
- Content type (blog post, manual, product description, landing page); Content
- format (text only, images/video present, with/without call-to-action); Number
- of words;
- Date of publication or last modification; or
- Author (if you have multiple writers on your website).





SEO Content Catalog - Example

	A	В	С	D	E.	F	G	н	1	J	
1			Basic info)		Category		Metadata			
2	URL	Words	Date	Author	BJ stage	Туре	Format	Title	Description	H1	
3	https://url/blogp	560	Jun 28, 2019	Robert Rose	Awareness	Blog post	Video present	Meta Title	Meta Description	Header	
4	https://url/blogp	1265	Aug 09, 2019	In-house writer	Consideration	Blog post	Images present	Meta Title	Meta Description	Header	
5	https://url/succe	723	Aug 30, 2019	In-house writer	Decision	Success story	Video present	Meta Title	Meta Description	Header	
6	https://url/blogp	1578	Oct 05, 2019	Brian Dean	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	
7	https://url/manu	2567	Oct 25, 2019	In-house writer	Consideration	Manual	Video present	Meta Title	Meta Description	Header	
8	https://url/blogp	1765	Nov 02, 2019	Andy Crestodina	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	
9	https://url/produ	897	Nov 16, 2019	In-house writer	Consideration	Product des	With CTA	Meta Title	Meta Description	Header	
10	https://url/manu	720	Dec 05, 2019	In-house writer	Consideration	Manual	Images present	Meta Title	Meta Description	Header	
11:	https://url/blogp	3012	Dec 09, 2019	Andy Crestodina	Awareness	Blog post	With CTA	Meta Title	Meta Description	Header	
12	https://url/blogp	2114	Dec 20, 2019	Robert Rose	Awareness	Blog post	Video present	Meta Title	Meta Description	Header	
13	https://url/produ	665	Dec 27, 2019	In-house writer	Consideration	Product des	With CTA	Meta Title	Meta Description	Header	
14	https://url/succe	1221	Jan 02, 2020	In-house writer	Decision	Use case	Video present	Meta Title	Meta Description	Header	
15	https://url/manu	1492	Jan 11, 2020	In-house writer	Consideration	Manual	Images present	Meta Title	Meta Description	Header	
16	https://url/blogp	1988	Jan 19, 2020	Brian Dean	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	



Collect And Analyze Data - SEMRush





Collect And Analyze Data - SEMRush



Collect And Analyze Data

	A	8	c	D	E	F	G	н	1	J	K	L	M
1		Basic info			Category			Metadata			Metrics		
2	URL	Words	Date	Author	BJ stage	Туре	Format	Title	Description	H1	Backlinks	Shares	Sessions
3	https://url/blogg	560	Jun 28, 2019	Robert Rose	Awareness	Blog post	Video present	Meta Title	Meta Description	Header	345	456	3456
4	https://url/blogg	1265	Aug 09, 2019	In-house writer	Consideration	Blog post	Images present	Meta Title	Meta Description	Header	25	136	1707
5	https://url/succe	723	Aug 30, 2019	In-house writer	Decision	Success story	Video present	Meta Title	Meta Description	Header	2	9	515
6	https://url/blogg	1578	Oct 05, 2019	Brian Dean	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	267	876	2567
7	https://url/manu	2567	Oct 25, 2019	In-house writer	Consideration	Manual	Video present	Meta Title	Meta Description	Header	0	0	153
В	https://url/blogg	1765	Nov 02, 2019	Andy Crestodina	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	319	914	3009
9	https://url/produ	897	Nov 16, 2019	In-house writer	Consideration	Product des	With CTA	Meta Title	Meta Description	Header	1	5	324
0	https://url/manu	720	Dec 05, 2019	In-house writer	Consideration	Manual	Images present	Meta Title	Meta Description	Header	7	43	678
11	https://url/biogp	3012	Dec 09, 2019	Andy Crestodina	Awareness	Blog post	With CTA	Meta Title	Meta Description	Header	102	207	1134
2	https://url/blogg	2114	Dec 20, 2019	Robert Rose	Awareness	Blog post	Video present	Meta Title	Meta Description	Header	198	754	2887
3	https://url/produ	665	Dec 27, 2019	In-house writer	Consideration	Product des	With CTA	Meta Title	Meta Description	Header	2	3	97
4	https://url/succe	1221	Jan 02, 2020	In-house writer	Decision	Use case	Video present	Meta Title	Meta Description	Header	32	149	1442
5	https://url/manu	1492	Jan 11, 2020	In-house writer	Consideration	Manual	Images present	Meta Title	Meta Description	Header	5	27	723
6	https://url/blogg	1988	Jan 19, 2020	Brian Dean	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	53	122	834



Keep

If your content performs well and remains relevant, you probably don't need to update it. Think about reusing this content.

Update

The content audit might help you find the web pages that are not performing well. Try to review this content and figure out how you can make it more effective. You may also find some content with outdated information that needs to be revised.

Delete

If you are unable to improve a piece of content, or an update would take too much resource, removing it from your website may be an acceptable option.





	A	B	c	D	- E		6	36	1	9	K	L	M	N
1		Basic Info			Category			Metadata			Metrics			Status
2 :	URL	Words	Date	Author	BJ stage	Туре	Format	Title	Description	H1	Backlinks	Shares	Sessions	
1	https://url/blogg	560	Jun 28, 2019	Robert Rose	Awareness	Blog post	Video present	Meta Title	Meta Description	Header	345	456	3456	Keep
k.	https://url/blogg	1265	Aug 09, 2019	In-house writer	Consideration	Blog post	Images present	Meta Title	Meta Description	Header	25	136	1707	Keep
5	https://url/succe	723	Aug 30, 2019	In-house writer	Decision	Success story	Video present	Meta Title	Meta Description	Header	2	9	515	Update
6.	https://url/blogg	1578	Oct 05, 2019	Brian Dean	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	267	876	2567	Keep
7	https://url/manu	2567	Oct 25, 2019	In-house writer	Consideration	Manual	Video present	Meta Title	Meta Description	Header	0	0	153	Delete
8	https://url/blogg	1765	Nov 02, 2019	Andy Crestodina	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	319	914	3009	Keep
9	https://url/produ	897	Nov 16, 2019	In-house writer	Consideration	Product des	With CTA	Meta Title	Meta Description	Header	1	5	324	Update
0	https://url/manu	720	Dec 05, 2019	In-house writer	Consideration	Manual	Images present	Meta Title	Meta Description	Header	7	43	678	Update
1	https://url/blogg	3012	Dec 09, 2019	Andy Crestodina	Awareness	Blog post	With CTA	Meta Title	Meta Description	Header	102	207	1134	Update
2	https://url/blogg	2114	Dec 20, 2019	Robert Rose	Awareness	Blog post	Video present	Meta Title	Meta Description	Header	198	754	2887	Keep
3	https://url/prody	665	Dec 27, 2019	In-house writer	Consideration	Product des	With CTA	Meta Title	Meta Description	Header	2	3	97	Delete
4	https://url/succe	1221	Jan 02, 2020	In-house writer	Decision	Use case	Video present	Meta Title	Meta Description	Header	32	149	1442	Keep
5	https://url/manu	1492	Jan 11, 2020	In-house writer	Consideration	Manual	Images present	Meta Title	Meta Description	Header	5	27	723	Keep
6	https://url/blogg	1988	Jan 19, 2020	Brian Dean	Awareness	Blog post	Images present	Meta Title	Meta Description	Header	53	122	834	Keep

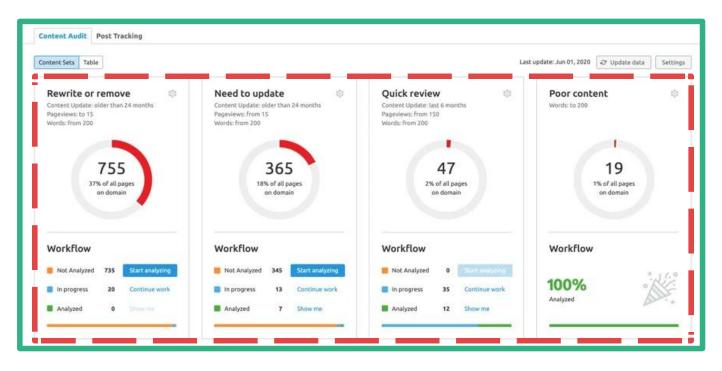




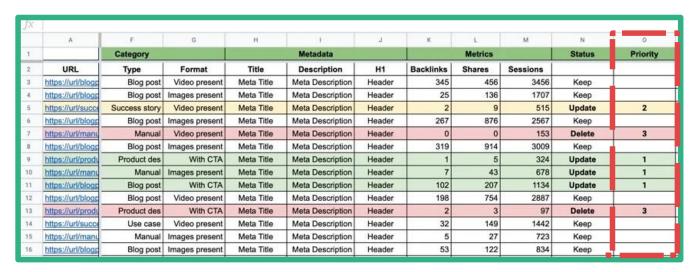
Organize your content into sets for further analysis, and take the necessary action:

- **Rewrite or remove** old articles published more than 24 months ago that have been getting few or no recent views;
- Update old pages that are getting some recent traffic to boost their rankings;
- **Quickly review** new pages viewed more than 150 times in the last month, and think about how you can improve them; and
- **Spot poor content**, such as short articles of fewer than 200 words that require action.





Draw Up An Action Plan



Draw Up An Action Plan

After assessing your content, you need to set out a plan to improve it.

Prioritize Your Actions

Next, prioritize your actions depending on how achievable your business goals are in line with the effort required.



Draw Up An Action Plan

Create an Action Plan for Each URL (1)

Once your priority list is sorted, create an action plan for each piece of content. Here are some actionable tips to include in your website content audit workflow for individual pages:

- Reuse your content: Try to combine different pieces of content to create another one or publish it in a different format (e-book, infographics, slides, etc.).
- **Rewrite your content:** If you have blog posts that are underperforming, try to rewrite them with new examples, tips, and practical details.
- **Refresh your content:** Sometimes, you don't need to completely rewrite your article; you can simply add some relevant information (for example, new stats and trends or new product details).
- Optimize on-page SEO content: optimize on-page SEO





Create an Action Plan for Each URL (2)

- **Update your CTAs:** Replace them with relevant offers to reactivate your content marketing funnel and improve your conversion rates.
- Add videos: Incorporating video increases traffic to websites, according to 87% of video marketers surveyed by Wyzowl. What's more is that 81% also said their users spend more time on web pages containing video content.
- Add images: It can make your content more engaging and attract more traffic to your website from Google Images. By integrating videos and images on a web page, you increase the chances of appearing in SERP.
- **Optimize metadata:** Try to rewrite your titles, meta descriptions, and h1.
- **Optimize internal links:** Add links pointing to new articles in blog posts withrelated topics.
- **Use 301 redirects** for web pages removed from your website.

 This allows you to avoid "not found" pages and improves user experience.
- **Inform Google** about your content updates by using Google Search Console.





Content Marketing & SEO Strategy Adjustments

- Take note of what works and expand upon it. Look at your least successful content, and check your competitors' similar successful content to see where and how you could improve yours.
- Reviewing your content marketing strategy is something that is needed at least once a year to ensure your tactics and activities still fit your company's goals.
- You have to keep up with these changes and find innovative ways to keep reaching and engaging with your audiences.
- What works today may not work tomorrow, so consistent adjustments should always be on the agenda.





Content Audit to Action (CAA) Checklist

- Set up clear business goals for your content audit, such as improving your SEO results, audience engagement, or conversion rate. Match them with relevant content metrics, e.g. organic traffic, bounce rate, shares, ROI.
- Collect URLs of your content and catalog your content by buyer's journey stages, content type, author, and other categories important to you.
- Collect data of content assets' performance with the help of analytics tools. Using set metrics, assess your content assets and assign them to statuses: Keep, update, delete.
- Prioritize your actions according to the business goals you defined at the first step, and draw up an action plan for each piece of content.
- Adjust your content strategy based on the audit results





Today's Exercises

- Conduct SEO Content Audit to Action (CAA).
- Follow all steps and report each step.
- Discuss your CAA progress with your lecturer.



Thank You!

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